



DIPLOMA  
IN

# Contract Management

**Import/Export and Domestic Trade**

This program provides an understanding of the contract management process for those involved in the procurement under contractual arrangements. Program focuses on experiential learning. Trainer with years of experience will cover all aspects of international and domestic contract management.

**Two Evening Sessions a Week Spread Over Two Months**

## About Us...

### CASE-PDC

**Professional Development Centre** at CASE advances the purpose of professionalism by deepening the participant's ability to improve performance and effectiveness. We deliver management and technology skills to increase productivity. Our programs promote creativity and provide tools for managers to produce durable and demonstrable impact. In short, we'll show you results.

### ark CONSULTING GROUP

ark Consulting Group brings together seasoned professionals who employ result-oriented, proven techniques to deliver training workshops that deliver experiential learning. As leader in strategic management, human resource development, capacity building, and organization development we ensure that all programs are developed in line with current global management thinking and trends.

## Contents of the Program

### MODULE 1

Background - 2000 (ICC)  
Standard Trade Terms – Inco terms 2000

### MODULE 2

Public Procurement Regulatory Authority  
(PPRA)–Rules

### MODULE 3

Import - Contract Vital Components

### MODULE 4

Letter of Credit – LC

### MODULE 5

Hidden Charges which Leads to  
Disputes / Controversies

**48 Contact Hours**

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## Who should Attend?

Anyone involved in the process of procurement through contract management. Program is also applicable to staff who undertake procurement as a supplementary function to their primary role.

## Investment

Rs. 30,000 Per Person

Download Registration Form  
[www.case.edu.pk/AboutPDC.aspx](http://www.case.edu.pk/AboutPDC.aspx)  
<http://www.arkconsulting.pk/>

## CASE Professional Development Center

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